

# Sponsor Prospectus



**CAPITALSKIES**  
An **NVERS** Game of Drones

August 6-7, 2026  
Manassas, VA

# Event Overview

## CAPITAL SKIES: An NVERS Game of Drones

The event will be the first of its kind, comparable to a law enforcement special weapons and tactics (SWAT) competition, that will bring together drone operators from across the nation for a skills competition. The event is scheduled for August 6-7, 2026, and will take place in Manassas, Virginia. It is anticipated that the event will include up to 150 public safety members, primarily from the National Capital Region (NCR).

On behalf of the public safety agencies of Northern Virginia, coordination support for CAPITAL SKIES: An NVERS Game of Drones is provided by the Northern Virginia Emergency Response System (NVERS). To learn more about the organization, please visit: [www.nvers.org](http://www.nvers.org).

Additional information on the event may be found here: [www.nvers.org/game-drones](http://www.nvers.org/game-drones).

## Northern Virginia Emergency Response System (NVERS)

The Northern Virginia Emergency Response System (NVERS) is a 501 (c)(3) nonprofit partnership comprised of the region's local governments and healthcare delivery systems. NVERS builds capacity and capability through regional collaboration, risk-driven investments, and strategic initiatives that enhance local emergency preparedness and response capabilities. This resilient partnership of public safety and healthcare delivery systems saves lives, time, and economic resources during major emergencies and disasters in Northern Virginia.

## National Capital Region (NCR)

The National Capital Region (NCR) is comprised of twenty-one metropolitan Washington jurisdictions in Northern Virginia and suburban Maryland, in addition to the District of Columbia. The region carries symbolic importance as the physical center of American political and military power. It is also home to irreplaceable historical artifacts, major transit systems, high concentrations of military and intelligence installations, as well as significant critical infrastructure – data centers are one of the most recent additions to the landscape.



## National Capital Region Snapshot

<b>6<sup>th</sup></b> most populous region in the USA	<b>~ 6.4 million</b> live in the NCR	<b>21 million</b> tourist annually (DC)	<b>Thousands</b> commute to jobs in the NCR
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## THE NCR IS HOME TO:

<b>35+</b> Colleges & Universities	<b>2nd</b> Busiest Heavy Rail System in USA	<b>300+</b> Museums & Historic Sites	<b>3</b> Major Airports
<b>270</b> Federal Agencies	<b>170</b> Embassies	<b>20+</b> Military Bases	<b>91</b> Stations in Metrorail System

# Sponsor Opportunities

<p><b>Title Sponsor</b> \$25,000 <i>Single Opportunity</i></p>	<ul style="list-style-type: none"><li>• Premier logo placement across all event materials, signage, and website.</li><li>• Sponsor welcome and verbal recognition on Day 1 of the event.</li><li>• One-sponsor branded welcome email introducing the sponsor to all registrants.</li><li>• Opportunity to provide branded lanyards, notebooks, bags, or other materials for attendees.</li><li>• Opportunity to present technology or software solutions to the attendees during lunch on Day 1 of the event (30 minutes).</li><li>• Branded materials included in all attendees' welcome bags.</li><li>• Premier location for vendor's exhibit placement.</li></ul>
<p><b>Gold Sponsor</b> \$10,000 <i>Single Opportunity</i></p>	<ul style="list-style-type: none"><li>• Prominent logo placement on all event materials and website.</li><li>• Verbal sponsor recognition on Day 2 of the event.</li><li>• One sponsor-branded welcome email introducing the sponsor to all registrants.</li><li>• Opportunity to speak with attendees during lunch on Day 2 of the event (10 minutes).</li><li>• Prominent location for vendor's exhibit placement.</li></ul>
<p><b>Silver Sponsor</b> \$5,000 <i>Ten Opportunities</i></p>	<ul style="list-style-type: none"><li>• Logo placement on all event materials and website.</li><li>• Central location for vendor's exhibit placement.</li></ul>
<p><b>Bronze Sponsor</b> \$1,500 <i>Fifty Opportunities</i></p>	<ul style="list-style-type: none"><li>• Location for vendor's exhibit placement.</li></ul>

# Sponsor Hours and Site Map

## Set Up Hours (subject to change)

Thursday, August 6, 2026	7:00 A.M. – 9:00 A.M.
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## Table / Display Hours

Thursday, August 6, 2026	9:00 A.M. – 5:00 P.M.
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Friday, August 7, 2026	9:00 A.M. – 5:00 P.M.
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## Table / Breakdown Hours

Friday, August 7, 2026	Prior to 6:00 P.M.
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## Exhibition Space Includes

### Title Sponsor

- Tables – Two (2) 30 in. x 96 in. Tables
- Chairs – Eight (8) Chairs
- Access to Power

### Gold

- Tables – Two (2) 30 in. x 72 in. Tables
- Chairs – Six (6) Chairs
- Access to Power

### Silver

- Table – One (1) 30 in. x 96 in. Table
- Chairs – Three (3) Chairs
- Access Power

### Bronze

- Table – One (1) 30 in. x 48 in. Table
- Chairs – Two (2) Chairs
- Access to Power



*Exhibition Space Site Map Forthcoming*

# À la Carte Sponsor Opportunities

## **Day 1 Lunch Sponsor - \$5,500**

The sponsor's contribution will provide funding for a hot lunch on Day 1 of the event. A written and verbal recognition of the sponsor will be made.

## **Day 2 Lunch Sponsor - \$4,500**

The sponsor's contribution will provide funding for a cold lunch on Day 2 of the event. A written and verbal recognition of the sponsor will be made.

## **Networking Event Sponsor - \$3,000**

The sponsor's contribution will provide funding for an offsite networking event during the evening of August 6, 2026.

## **Event Wi-Fi Sponsor - \$1,500**

Support participants in connecting to their UAS systems by sponsoring the event's Wi-Fi network. The sponsor will be recognized by its name in the password.

## **Day 1 Refreshment Break Sponsor - \$1,000**

The sponsor's contribution will provide funding for a refreshment break on Day 1 of the event. Verbal recognition of the sponsor will be made.

## **Day 2 Refreshment Break Sponsor - \$1,000**

The sponsor's contribution will provide funding for a refreshment break on Day 2 of the event. Verbal recognition of the sponsor will be made.

## **Registration Desk Kickplate Sponsor - \$500**

Branded kickplate on the registration desk, viewable to all attendees as they check-in.

# Sponsorship Information



If you are interested in becoming the event's Title, Gold, or Silver sponsors, please connect with Julie Gall, NVERS Manager of Public Safety Programs (Julie.Gall@nvers.org), to ensure the opportunities are still available.

To become a Bronze sponsor, you may pay by card [HERE](#) or via a check (information below).

For sponsorships made by check, please mail to:

Northern Virginia Emergency Response System  
Attn: CAPITAL SKIES: An NVERS Game of Drones  
10332 Main Street, Suite 273  
Fairfax, VA 22030

Please ensure the check is payable to the Northern Virginia Emergency Response System and the "for" section indicates sponsorship of CAPITAL SKIES: An NVERS Game of Drones.

In-kind sponsorship may also be considered if your company is interested in providing equipment, software, services, etc. as a prize. **Please connect with Julie Gall (Julie.Gall@nvers.org) to discuss.**

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*NVERS is a 501(c)(3) charitable organization. Sponsorships may be partially tax-deductible to the extent they exceed the fair market value of benefits received.  
A written acknowledgment will be provided.*

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